

SAP S/4HANA Roadmap

Da ECC a S/4HANA – sola andata

Pietro Rusconi, July 18th, 2017

INTERNAL



SAP S/4HANA

Our next-generation business suite

SAP S/4HANA Enterprise Management is SAP's next-generation Digital Core

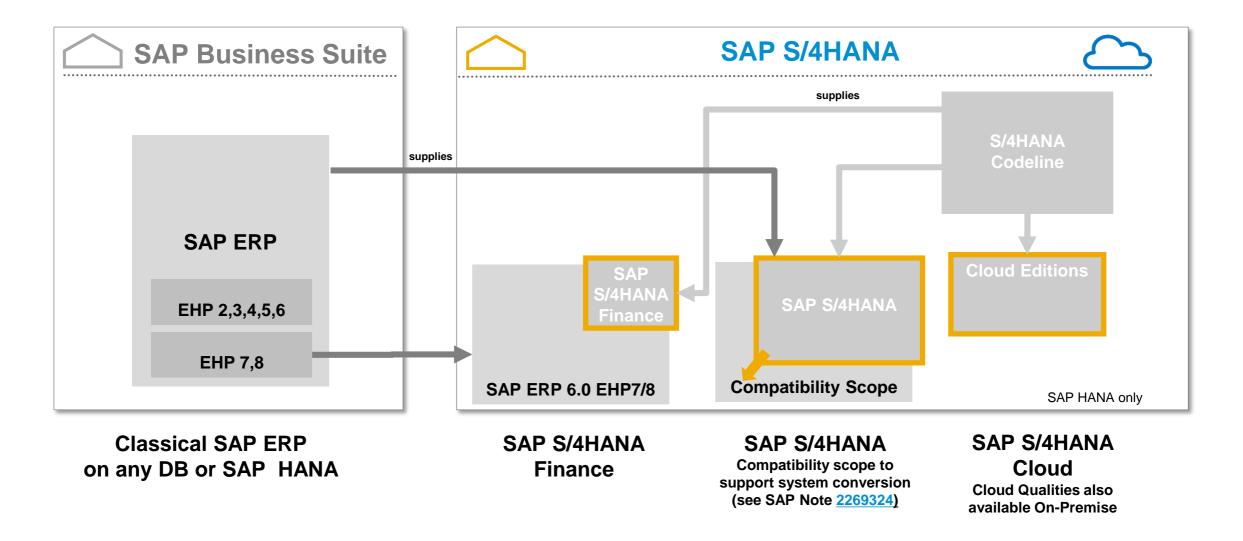
- Innovative in-memory database
- New architecture and data models
- Renewed applications
- New UI technology
- Cloud & on-premise deployment models
- Natively integrated



SAP S/4HANA is a *new* product line.

The classical SAP Business Suite & SAP ERP is a separate product line and will still be available.

Relation between SAP ERP and SAP S/4HANA



Compatibility Packs

Compatibility Packs are software licenses that grant access to <u>certain</u> "non S/4HANA" SAP functionality for use with a licensed S/4HANA installation

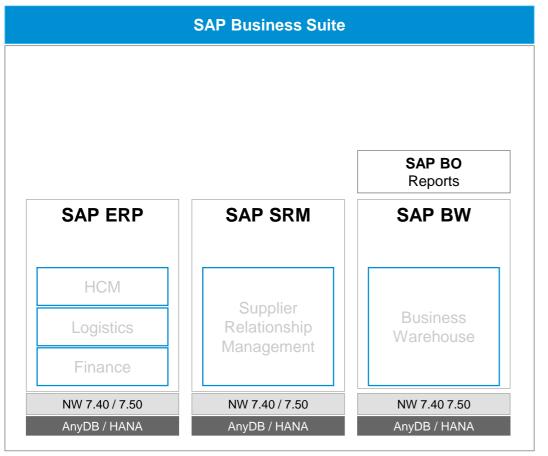
Classical ERP
Scope + LoB and
Industry
solutions



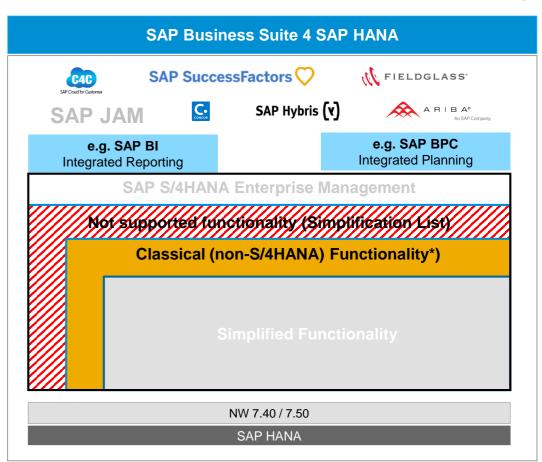
Compatibility Packs fill the gap between the capabilities of today's ERP and the capabilities of the current S/4HANA OP. Over time, the compatibility packs will be phased out, as the scope of S/4HANA OP Increases.

SAP S/4HANA – functional compatibility with ECC 6.0







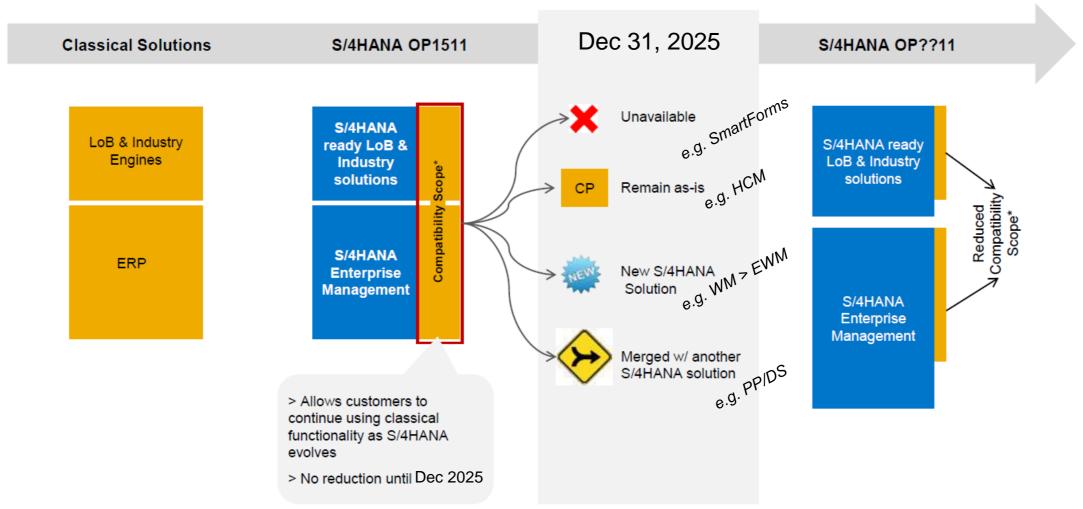


*) delivered via Compatibility Packs

Scope Equation:

S/4HANA on-Premise + Compatibility Pack >= ECC 6.0 – Simplification List

S/4HANA Compatibility Packs



^{*} Scope may include commercialized solutions or non-commercialized components

Transition to SAP S/4HANA

The scenario 3 Transition Scenarios – Overview

Description **Benefits Target Group** New implementation of SAP Reengineering and process SAP Business Suite Customer or net mplementation H S/4HANA, e.g. for customers simplification based on ready-to-run new customer migrating a legacy system, also known business processes as "greenfield" approach. Predefined migration objects & best practices available with guided SAD S/4 HANA configuration Rapid adoption of new innovations Migration without reimplementation SAP Business Suite customers with Customers who want to change their H current system into a SAP S/4HANA SAP ERP or SAP Business Suite on Conversion No disruption for existing business SAP HANA as starting point system. System processes Database Migration, S/4HANA Re-evaluation of customization and SAY S/4 HANA Software update and Data Conversion existing process flows in one step. Selective data transformation allows a Customers who want to consolidate SAP Business Suite customers with ransformation their landscape or to selectively phased approach multiple SAP ERP or SAP Business Landscape transform data into a SAP S/4HANA Suite on HANA systems, or hybrid Move gradually to SAP S/4HANA system. cases innovations system and landscape consolidation

New Implementation

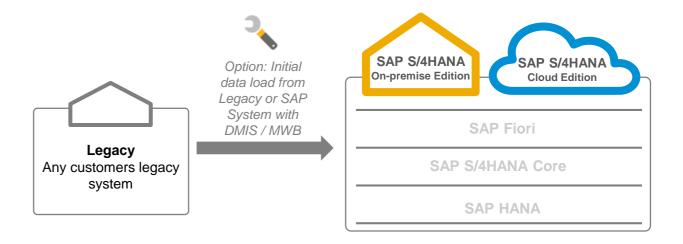


Scenario Description

New installation of SAP S/4HANA e.g. for customers migrating a legacy system.

Benefits for the customer

- Reengineering and process simplification based on ready-to-run business processes and reference solution delivered with the product
- New implementation of industry-leading Business Suite
- Pre-defined migration objects & Best Practices available in a guided process



What	How
1 Install S/4HANA	SWPM (Software Provisioning Manager)
Initial data load from source system	 Data Migration Server / Migration Work Bench SAP source: system connection Legacy system: file upload; SAP Data Services additionally supported with predefined migration content

System Conversion



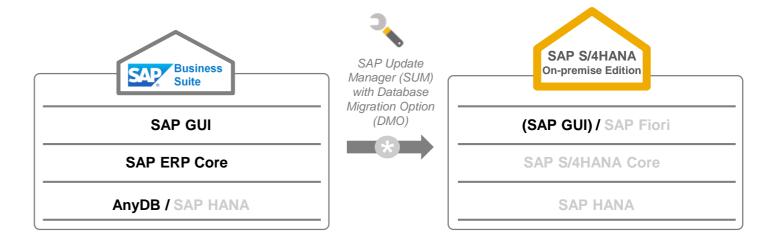
Scenario Description

Customers who want to **change** their **current system** into a SAP S/4HANA system.

Database, NetWeaver *and* **Application** transition in one step.

Benefits

- Migration without reimplementation
- No disruption for existing business processes
- Re-evaluation of customization and existing process flows

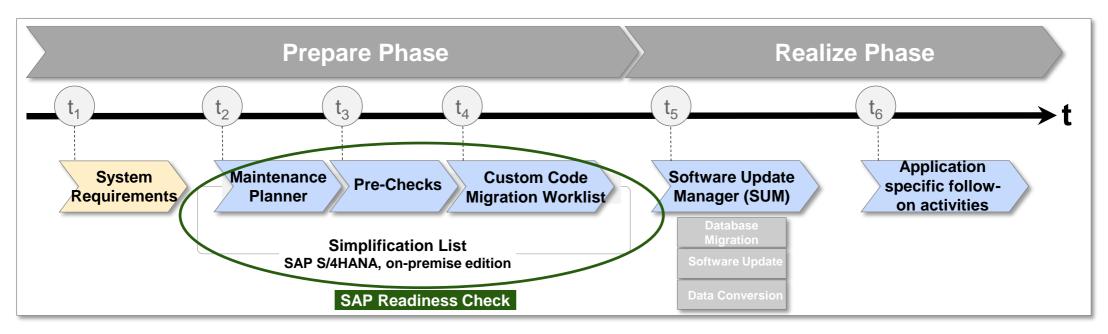


What	How
Installation and migration	Rapid Database Migration of SAP Business Suite to S/4 HANA (all one step migration , including sFIN/sLOG conversion) using SUM with DMO

SAP S/4HANA

System Conversion: Sequence





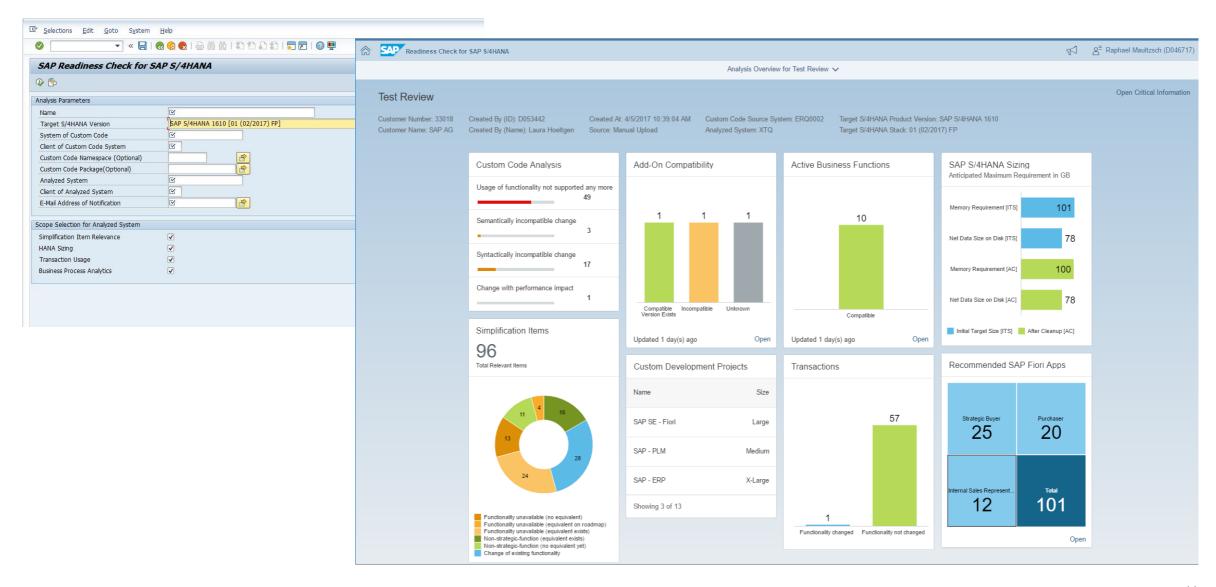


Conversion Guide for SAP S/4HANA 1511: Link

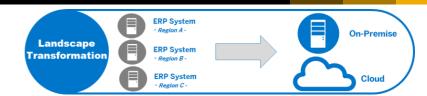
Additional Information

- <u>Simplification List for SAP S/4HANA</u>, on-premise edition (1511 FPS2): <u>Link</u>
- <u>Maintenance Planner</u> see SAP Help: http://help.sap.com/maintenanceplanner
- <u>Pre-checks</u> are shipped as SAP Notes to customers that want to convert to SAP S/4HANA. SAP Note 2182725, and all the related notes attached to it.
- <u>Custom Code Migration Worklist</u> → see SAP Help Portal: <u>Link</u> and the following SCN blog: <u>Link</u>
- Software Update Manager → Link → Software Logistics Toolset 1.0 → System Maintenance

SAP Readiness Check for SAP S/4HANA



Landscape Transformation



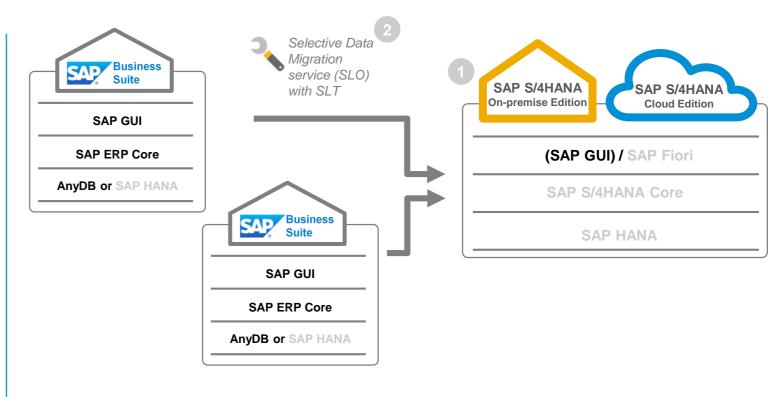
Scenario Description

Customers who want to **consolidate** their landscape or **carve out** selected entities or processes into an <u>existing</u> SAP S/4HANA system.

Customer-specific migration project re-using standard migration content.

Benefits

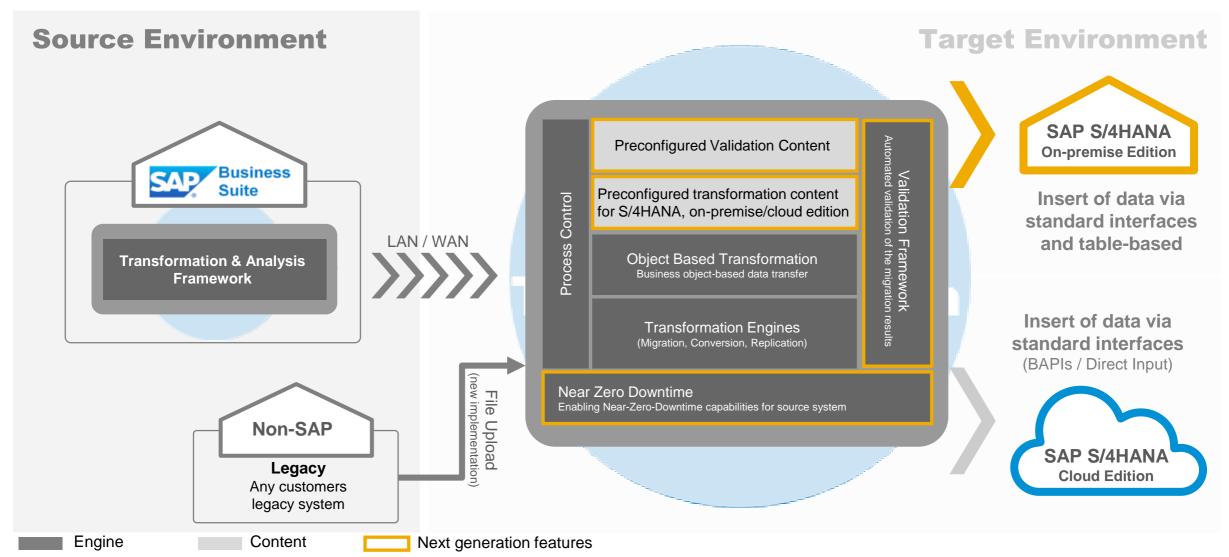
- Stay with current business processes and move gradually to SAP S/4HANA innovations
- Harmonized business processes and shared master data through consolidation
- Carve out of single entities of the company to SAP S/4HANA and leverage process simplification



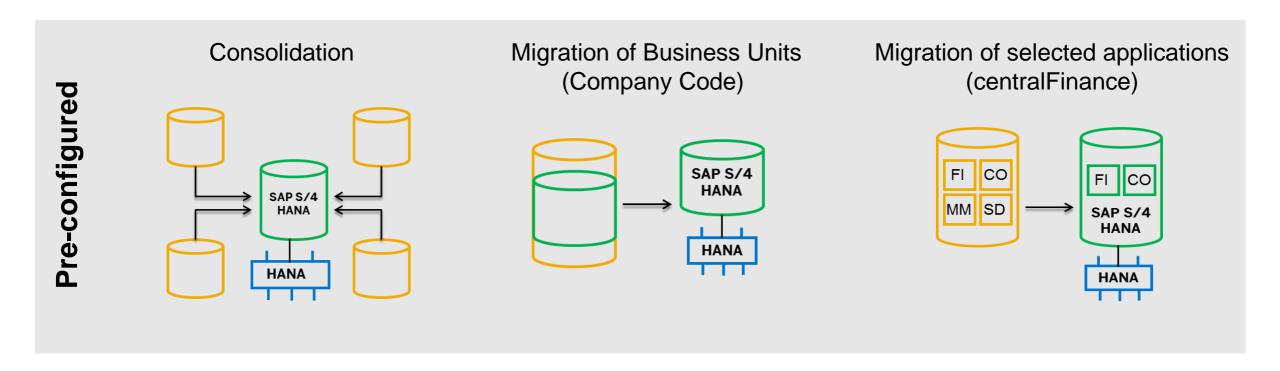
_	What	How
1	Install (and configure) S/4HANA	SWPM (Software Provisioning Manager)
2	"Carve Out"	Selective Data Migration service (SLO) with SLT → Individual harmonization project required

SAP Landscape Transformation - Outlook

SAP S/4HANA data migration / Landscape transformation platform

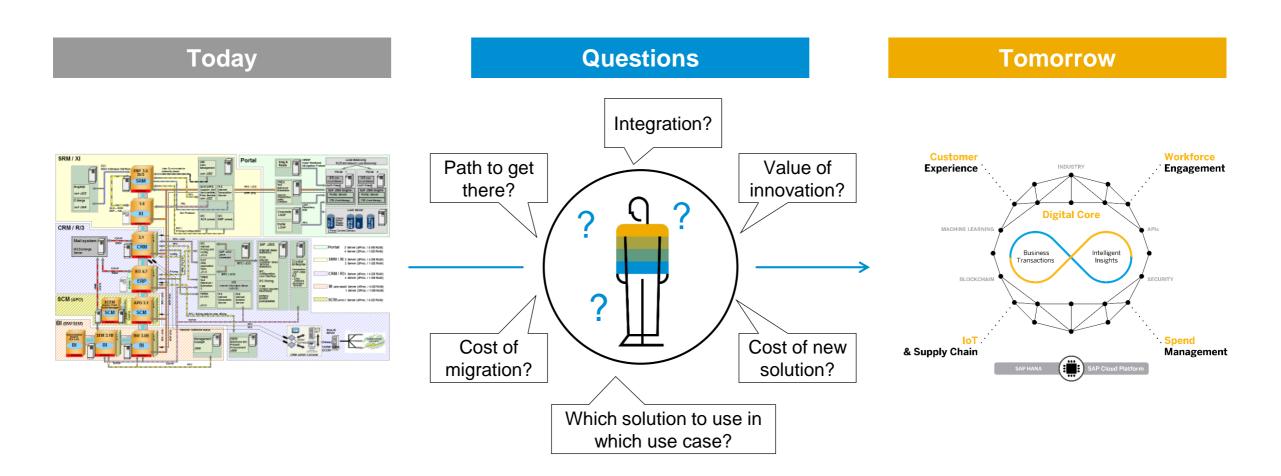


SAP S/4HANA landscape transformation scenarios – On premise SAP LT enabled solutions



Tailored offerings for selective data migration requirements (for example based on time slice, plant or other objects) can be requested as project solution or service.

Moving to an application landscape centered on SAP S/4HANA



Please give me guidance, not choices.

SAP Transformation Navigator Creating your SAP S/4HANA-centric product map





Recommended Products

Custom Guides
Business, Technology, Transformation

Capabilities

Product Master

Value Drivers

Pricelist

Innovations

www.sap.com/transformationnavigator

- The SAP Transformation Navigator comes as our response to the customer request for clear guidance for Live Business
- The self-service aims to help customers move from seeing the need to starting the journey
- The output of the tool is captured in a set of three guides Business Guide, Technical Guide and Transformation Guide
- These guides can serve to align with different stakeholder groups and frame the operational way forward

SAP Transformation Navigator - Detailed scope

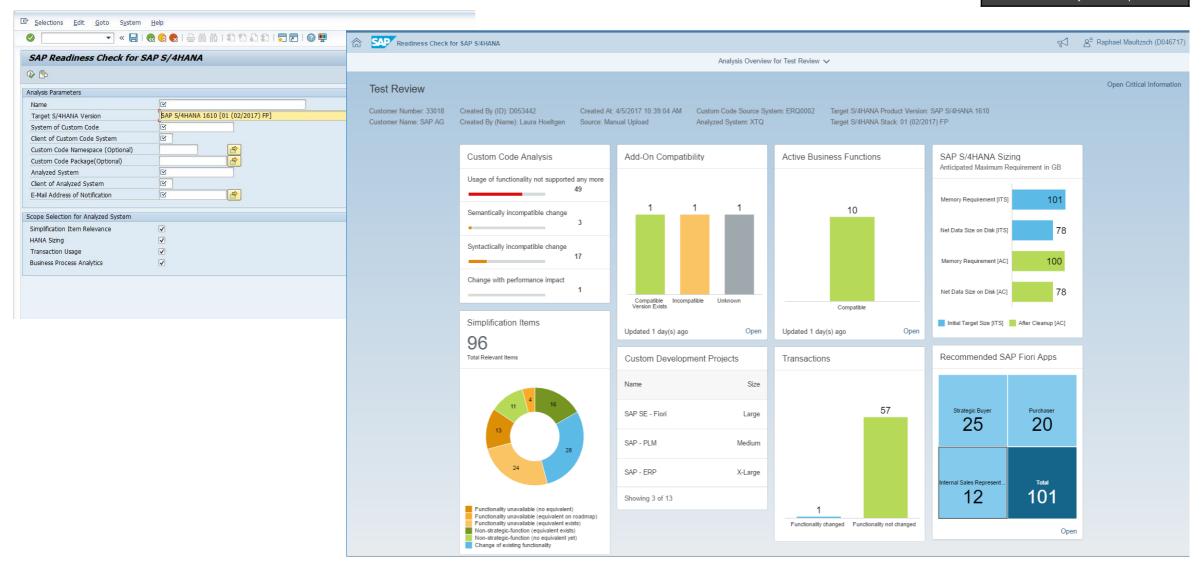
Which products to use? Which solution to use in which use-case?	 Product recommendation for all currently used products Pre-load of solution profile from SAP Solution Manager + ability to add products Capability based addition of product recommendations Recommendation sensitive to deployment strategy (e.g. Cloud vs. on-premise) and current scope of use (e.g. ERP modules/solution capabilities) Suitable for landscape transformation, business transformation and greenfield approach 3y roadmaps for on premise, rolling 4 quarter roadmaps for cloud products and solutions
Cost of Migration?	 Transition type (e.g. upgrade, conversion, process transformation) transparent Overview of necessary transitions and available services
Integration?	 Integration technology guidance paper Integration guides
Value of innovation?	 All products have capability based value drivers Top value drivers have aspiration ranges Realization Tracking KPIs mapped
Cost of new solution?	Relevant licenses and conversion policies described

SAP Readiness Check for SAP S/4HANA

Readiness Check

Pathfinder

Discovery Workshop



Discovery Workshop: Create customer SAP S/4HANA Roadmap



Your customer would like to collaborate through a dedicated initial SAP S/4HANA roadmap workshop



SAP S/4HANA scope and high-level strategic benefit is clarified



Investment based on customer opportunity

Preparation

- Scoping of deliverables, processes and solution
- Preparation of materials and customer outside-in by back office

Execution

- 3-days (+/-) customer facing workshop based on defined scope
- Day 1: Intro, S/4 overview, S/4 solution and benefits
- Day 2: S/4 solution and benefits, customer readiness
- Day 3: Architecture, Implementation, Benefit, Roadmap

Follow-Up

- Compilation of final report
- Management presentation
- Next steps



Fulfill customer expectation by delivering answers to all relevant SAP S/4HANA topics



Present roadmap how to move on towards SAP S/4HANA



Position SAP S/4HANA licenses and services